Christopher Caldwell Chief Executive Officer Concentrix Corp 44111 Nobel Drive Fremont, CA 94538

Re: Concentrix Corp

Draft Registration Statement on Form 10

Submitted on February 21, 2020

CIK No. 0001803599

## Dear Mr. Caldwell:

We have reviewed your draft registration statement and have the following comments. In

some of our comments, we may ask you to provide us with information so we may better

understand your disclosure.

Please respond to this letter by providing the requested information and either submitting

an amended draft registration statement or publicly filing your registration statement on  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +$ 

 ${\tt EDGAR.}$  If you do not believe our comments apply to your facts and circumstances or do not

believe an amendment is appropriate, please tell us why in your response.

After reviewing the information you provide in response to these comments and your  $% \left( 1\right) =\left( 1\right) +\left( 1\right)$ 

amended draft registration statement or filed registration statement, we may have additional comments.

Summary, page 1

Draft Registration Statement on Form 10 submitted February 21, 2020

1. Please revise your summary to disclose the amount of the net distribution to be paid to

 $\stackrel{\cdot}{\text{SYNNEX}},$  how you arrived at the amount of the distribution, and how you intend to

finance it.

Our Market Opportunity, page 2

You refer to numerous services and addressable markets, such as IVR, RPA, AI, ML,

Vertical BPO, Back Office BPO, and emotion and sentiment analytics.

However, you

have not sufficiently described in the prospectus the enhanced services, functions, and

opportunities they provide for your clients. As an example, please revise the prospectus to  $% \left( 1\right) =\left( 1\right) +\left( 1\right)$ 

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discuss the costs and key challenges of developing and/or integrating each new

technology into your platform.

What business will we operate after the spin-off?, page 12

3. Please revise here, or add a question and answer, where appropriate, to briefly and clearly

remain with Concentrix.

Will SYNNEX distribute fractional shares?, page 13

4. Please enhance your disclosure to explain how you intend to handle fractional shares if

you do not intend to distribute them to shareholders.

Will Concentrix have any debt after the spinoff?, page 14

5. Please revise to disclose the amount of your anticipated indebtedness upon completion of

the transaction. In addition, please briefly summarize your new financing agreement once

finalized and clarify whether you will continue to guarantee indebtedness for SYNNEX

after completion of the spin-off. In this regard, we note your disclosure on page 63 of the

prospectus.

Will I be paid any dividends on Concentrix common stock?, page 14

6. Please revise here and under "Dividend Policy" on page 44 to quantify the amount of the

 $\ensuremath{\mathsf{SYNNEX}}$  dividend and the percentage of the payment that will be made by Concentrix

and SYNNEX, respectively.

Our client contracts include provisions, page 18

7. Please describe the nature of the performance-related targets that are included in your

client contracts and the percentage of your compensation, if material, that is typically

linked to targets.

Cyberattacks or the improper disclosure or control of personal information, page 19

8. We note your cybersecurity risk factor disclosure on page 19. To the extent cybersecurity

risks are material to your business, please describe the board's anticipated role in

overseeing the company's cybersecurity risk management and how this function may

effect the board's leadership structure.

Reasons for the Spin-Off, page 35

9. You state here that the reasons for the separation include, among other reasons, focusing

on distinct operating priorities and strategies, and the unique needs of each business and  $% \left( 1\right) =\left( 1\right) +\left( 1\right)$ 

distinct markets. Please describe the most significant differences in strategy, operating

priorities and business needs. In this regard, we also note your disclosure on page 27 that

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two

at least some of your client relationships have been improved by the client's relationship  $% \left( 1\right) =\left( 1\right) +\left( 1\right)$ 

with SYNNEX which may suggest that certain synergies exist between the

companies.

Dividend Policy, page 44

10. Please revise to include here the tabular summaries of historical cash distributions

declared by you and Synnex that you currently provide on page F-102, consistent with

Item 201(c) of Regulation S-K. In doing so, please disclose whether any dividends you  $\,$ 

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readers can appreciate how you might decide whether the continue to pay dividends in the

future. Please also disclose any restrictions you may have upon the ability to pay

dividends in the future.

Critical Accounting Policies and Estimates

Goodwill, page 54

11. Please provide more information for investors to assess the probability of future goodwill

impairment charges. For example, please disclose whether any of your reporting units are

at risk of failing step one of the quantitative impairment test or that the fair value of each

of your reporting units are substantially in excess of carrying value and are not at risk of

failing step one. If a reporting unit is at risk of failing step one, you should disclose:

the percentage by which fair value exceeded carrying value at the date of the most recent step one test; the amount of goodwill allocated to the reporting unit; a more detailed description of the methods and key assumptions used and how the key assumptions were determined; a discussion of the degree of uncertainty associated with the assumptions; and a description of potential events and/or changes in circumstances that could reasonably be expected to negatively affect the key assumptions. Please refer to Item 303(a)(3)(ii) of Regulation S-K, which requires a description of known uncertainties, and Section V of the Commission's Guidance Regarding FirstName LastNameChristopher Caldwell Management's Discussion and Analysis of Financial Condition and Results of Operations, Comapany NameConcentrix Corp issued December 19, 2003 and available on our website at SEC Release No. 34-48960, March www.sec.gov. 3 20, 2020 Page FirstName LastName Christopher Caldwell FirstName LastNameChristopher Caldwell Concentrix Corp Comapany2020 March 20, NameConcentrix Corp Page 4 March 20, 2020 Page 4 FirstName LastName Results of Operations, page 55 Where you describe two or more factors that contributed to a material 12. change in a financial statement line item between periods, please quantify, to the extent practicable, the incremental impact of each factor identified. See Item 303(a) of Regulation S-K. 13. It appears the first paragraph on page 56 mistakenly refers to 2019 vs 2018 and the last paragraph on page 58 mistakenly refers to the effective tax rate for 2019 increasing compared to 2018. Please revise or advise. 14. Please tell your consideration of whether the discussion of the results of operations and financial condition set forth in the audited financial statements should be supplemented by a discussion based upon pro forma financial information giving effect to the acquisition of Convergys Corporation. Please note that supplemental discussions based on Article 11 of Regulation S-X pro forma financial information should not be presented with greater prominence than the discussion of the historical financial statements required by Item 303 of Regulation S-K. Certain non-GAAP financial information, page 59 We note non-GAAP operating income and non-GAAP net income include an 15. adjustment to eliminate the amortization expense related to acquired intangible assets. We also note that the majority of your intangible assets relate to the acquisition of Convergys Corporation and assume that significant revenue was generated from the customer relationship intangible assets. Please tell us why you believe non-GAAP operating income and non-GAAP net income, which exclude amortization expense related to acquired intangible assets, are useful to your investors in evaluating your "base

operations" considering customer related intangible assets contribute

to the generation of revenue, which is contemplated in the related non-GAAP measures. 16. Please revise to reconcile Adjusted EBITDA to net income. Refer to Question 103.02 of the Division's Compliance and Disclosure Interpretations regarding Non-GAAP Financial Measures. Client Concentration, page 63 You state that one customer accounted for 10%, 21% and 23% of your 17. revenues in fiscal years 2019, 2018 and 2017, respectively. Please identify this customer and disclose the material terms of your agreement with the customer, including any termination provisions. In addition, please revise your risk factor on page 20 beginning "We depend on a limited number of clients" to describe any specific risks related

to your reliance on

this particular client. Refer to Item 101(c)(1)(vii) of Regulation

S-K.

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Elements of the SYNNEX Compensation Program, page 80

We note that your equity grants are made based, among other things, upon objective data

synthesized to competitive ranges. Please revise to clarify whether you use targets in your

determination of grants and disclose the targets, as appropriate.

Similarly, please disclose

all targets for your named executive officers under the SYNNEX LTI program.

Transfer of Assets and Assumption of Liabilities, page 93

We note that you disclose on page 25 your reliance on proprietary IT systems, mobile

applications, and cloud-based technology and acquired technologies.

Please clarify

whether your post-spin intellectual property assets will be owned by the company,

licensed from SYNNEX or another third-party, or some combination of these alternatives.

If you will be licensing any assets to SYNNEX, please also disclose that arrangement. To

the extent there are any material restrictions on the use of your intellectual property,

please add a risk factor to address such restrictions.

Note 2. Summary of Significant Accounting Policies

Pension and post-retirement benefits, page F-16

20. We note your reference to the existence of multi-employer plans. Please revise to clarify

whether these are multiemployer or multiple-employer plans. If they are multiemployer

plans, please tell us your consideration of providing the disclosures required by ASC 715-

80-50-4 through 50-10.

Audited Combined Financial Statements of Concentrix

Note 9. Revenue, page F-34

We note your disaggregation of revenue by industry served and by geography. We note

your disclosure on page 4 that your CX solutions emcompass four services: customer

lifestyle management, CX/UX strategy and design, digital transformation, and VOC and

analytics. Please tell us what consideration you gave to disaggregating revenue by service

area in addition to industries served and geography.

Note 12. Income Taxes, page F-38

We noted that your 2019 tax expense was increased to reflect the hypothetical tax impact

if you were not part of SYNNEX U.S. consolidated group and thereby

suffering a much
higher US foreign tax credit limitation. Please tell us whether a
similar adjustment was
made to 2018 and 2017 tax expense and if not, why. Please also tell us
where the 2019

adjustment is presented in the reconciliation of statutory United States federal income  $\ensuremath{\mathsf{tax}}$ 

rate to your effective rate and why such labeling is appropriate.

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You may contact Adam Phippen at (202) 551-3336 or Lyn Shenk at (202)

551-3380 if

you have questions regarding comments on the financial statements and related matters. Please  $\,$ 

contact Daniel Morris at (202) 551-3314 or Mara Ransom, Office Chief, at (202)

551-3264 with any other questions.

Sincerely,

Division of

Corporation Finance

Office of Trade &

Services

cc: Allison Leopold Tilley, Esq.